

**GOVERNOR TATE REEVES** 

#### DEPARTMENT OF FINANCE AND ADMINISTRATION

## LIZ WELCH EXECUTIVE DIRECTOR

February 10, 2023

### **NOTICE OF INTENT TO AWARD**

Professional Nursing Services Preapproved Vendor List Invitation for Bids # 2022-04 RFx # 3160005563

The Public Procurement Review Board (PPRB) "may establish a preapproved list of providers of various personal and professional services for set prices with which state agencies may contract without bidding or prior approval from the board." Miss. Code Ann. §27-104-7(2)(i). The Office of Personal Service Contract Review (OPSCR) at the Mississippi Department of Finance and Administration (DFA), on behalf of the PPRB, issued an Invitation for Bids (IFB) to establish a Preapproved Vendor List (PVL) for professional nursing services for use by state agencies under the purview of PPRB. OPSCR received bids from the following bidders:

- 22nd Century Technologies, Inc.
- Adelphi Medical Staffing, LLC
- CareerStaff Unlimited
- Compu-Vision Consulting Inc.
- Favorite Healthcare Staffing
- Greenstaff Medical Staffing, LLC
- Health Advocates Network dba Staff Today
- HMP Nursing Services
- IHS Staffing Agency
- Infiniti Healthcare Services
- Johnson Staffing Agency, LLC
- LanceSoft
- Management Registry, Inc.
- Maxim Healthcare Staffing

- Medical Edge Recruitment
- Ondek Healthcare, LLC
- Precision Healthcare Staffing, LLC
- Premier Staffing Source, Inc.
- Prime Care Nursing
- Southern Healthcare Agency
- StaffHealth
- Staffing Innovations, Inc.
- Supplemental Health Care
- TD Medical Solutions, LLC
- vTech Solution, Inc.
- Worldwide Travel Staffing
- ZenTech Consulting, LLC

OPSCR reviewed the bids and determined that Adelphi Medical Staffing, LLC and StaffHealth were non-responsive because their bids were received after the deadline. Greenstaff Medical Staffing, LLC and Management Registry, Inc. were also deemed non-responsive because they did not provide signed acknowledgments of all amendments. Additionally, OPSCR determined



**GOVERNOR TATE REEVES** 

#### DEPARTMENT OF FINANCE AND ADMINISTRATION

## LIZ WELCH EXECUTIVE DIRECTOR

Johnson Staffing Agency, LLC non-responsible because they did not have the minimum years' experience required. Finally, OPSCR determined the following non-responsible because they did not score the minimum number of points from the references provided with their bid: 22nd Century Technologies, Inc., Compu-Vision Consulting, Inc., Health Advocates Network dba Staff Today, LanceSoft, and Ondek Healthcare, LLC.

All other bidders were deemed responsive and responsible. Of those responsive and responsible bidders, five submitted pricing that exceeded the maximum allowed by Section 4.2.3 of the IFB. (See **Attachment A: Vendors Who Exceeded the Maximum Bid Prices** for a list of these vendors and the regions and service categories in which their bids exceeded the maximum.)

OPSCR will recommend that the PPRB place the following bidders on the PVL:

- CareerStaff Unlimited
- Favorite Healthcare Staffing
- HMP Nursing Services
- IHS Staffing Agency
- Infiniti Healthcare Services
- Maxim Healthcare Staffing
- Medical Edge Recruitment
- Precision Healthcare Staffing, LLC

- Premier Staffing Source, Inc.
- Prime Care Nursing
- Southern Healthcare Agency
- Supplemental Health Care
- TD Medical Solutions, LLC
- Worldwide Travel Staffing
- ZenTech Consulting, LLC

(See Attachment B: Bidders OPSCR Will Recommend for PVL Placement for a list of these vendors and the regions and service categories in which they will be recommended for placement.)

The PPRB is scheduled to review and vote on this recommendation on April 5, 2023. Upon approval by the PPRB, the PVL will be effective July 1, 2023 through June 30, 2026. Any Agency who has entered a contract with one of the PVL vendors prior to June 30, 2026 may extend that contract up to an additional two years, but not beyond June 30, 2028.

OPSCR thanks all bidders for the time and effort put forth in submitting a bid and their interest in the professional nursing PVL. Bidders are referred to Section 5 of the IFB for additional information regarding post-award debriefings and protests. Unsuccessful bidders are also referred to Section 4.4 of the IFB regarding potential future opportunities for rolling awards.



**GOVERNOR TATE REEVES** 

#### DEPARTMENT OF FINANCE AND ADMINISTRATION

## LIZ WELCH EXECUTIVE DIRECTOR

#### **Attachment A: Vendors Whose Bid Prices Exceeded the Maximum**

Of those responsive and responsible bidders, five submitted pricing that exceeded the maximum allowed by Section 4.2.3 of the IFB.

### Central Region

- Favorite Healthcare Staffing NPs, RNs, LPNs
- Maxim Healthcare Staffing NPs, RNs, LPNs, CNAs, PCAs
- Supplemental Health Care NPs, RNs, LPNs, CNAs, PCAs
- Worldwide Travel Staffing CNAs, PCAs

### Coastal Region

- Favorite Healthcare Staffing RNs, LPNs
- Maxim Healthcare Staffing NPs, RNs
- Supplemental Health Care CNAs, PCAs
- vTech Solution, Inc. NPs, RNs, LPNs, CNAs, PCAs

### East Central Region

- Favorite Healthcare Staffing RNs, LPNs
- Maxim Healthcare Staffing NPs, RNs
- Supplemental Health Care CNAs, PCAs
- vTech Solution, Inc. NPs, RNs, LPNs, CNAs, PCAs

### North Delta Region

- Favorite Healthcare Staffing NPs, RNs, LPNs
- Maxim Healthcare Staffing NPs, RNs, LPNs
- Supplemental Health Care NPs, CNAs, PCAs
- vTech Solution, Inc. NPs, RNs, LPNs, CNAs, PCAs
- Worldwide Travel Staffing CNAs, PCAs

## Northeast Region

- Favorite Healthcare Staffing RNs, LPNs
- Maxim Healthcare Staffing NPs, RNs
- vTech Solution, Inc. NPs, RNs, LPNs, CNAs, PCAs



GOVERNOR TATE REEVES

#### DEPARTMENT OF FINANCE AND ADMINISTRATION

## LIZ WELCH EXECUTIVE DIRECTOR

## Pinebelt Region

- Favorite Healthcare Staffing NPs, RNs, LPNs
- Maxim Healthcare Staffing NPs, RNs
- Supplemental Health Care NPs, CNAs, PCAs
- vTech Solution, Inc. NPs, RNs, LPNs, CNAs, PCAs
- Worldwide Travel Staffing PCAs

## South Delta Region

- Favorite Healthcare Staffing RNs, LPNs, PCAs
- Maxim Healthcare Staffing NPs, RNs
- Supplemental Health Care CNAs, PCAs
- vTech Solution, Inc. NPs, RNs, LPNs, CNAs, PCAs

### Southwest Region

- Favorite Healthcare Staffing RNs, LPNs, PCAs
- Maxim Healthcare Staffing NPs, RNs
- Supplemental Health Care CNAs, PCAs
- vTech Solution, Inc. NPs, RNs, LPNs, CNAs, PCAs



GOVERNOR TATE REEVES

## DEPARTMENT OF FINANCE AND ADMINISTRATION

## LIZ WELCH EXECUTIVE DIRECTOR

## Attachment B: Bidders OPSCR Will Recommend for PVL Placement

OPSCR will recommend that the following bidders be placed on the PVL in the regions and service categories (indicated with  $\checkmark$ ):

Central Region					
Bidder	NPs	RNs	LPNs	CNAs	PCAs
CareerStaff Unlimited	✓	✓	✓	✓	✓
Favorite Healthcare Staffing				✓	
HMP Nursing Services	✓	✓	<b>√</b>	✓	✓
Infiniti Healthcare Services		✓	✓	✓	✓
Medical Edge Recruitment	✓	✓	✓	✓	✓
Precision Healthcare Staffing, LLC	✓	✓	✓	✓	✓
Premier Staffing Source, Inc.	✓	✓	✓	✓	✓
Prime Care Nursing		✓	✓	✓	✓
Southern Healthcare Agency	✓	✓	✓	✓	✓
Staffing Innovations, Inc.		✓	✓	✓	✓
TD Medical Solutions, LLC	✓	✓	✓	✓	✓
Worldwide Travel Staffing	✓	<b>√</b>	<b>√</b>		
ZenTech Consulting, LLC	✓	✓	<b>√</b>	<b>√</b>	<b>√</b>

Coastal Region					
Bidder	NPs	RNs	LPNs	CNAs	PCAs
CareerStaff Unlimited	✓	✓	✓	✓	✓
Favorite Healthcare Staffing	✓			✓	
HMP Nursing Services	✓	✓	✓	✓	✓
Infiniti Healthcare Services		✓	✓	✓	✓
Maxim Healthcare Staffing			✓	✓	✓



GOVERNOR TATE REEVES

## DEPARTMENT OF FINANCE AND ADMINISTRATION

Medical Edge Recruitment	✓	✓	✓	✓	✓
Precision Healthcare Staffing, LLC	✓	✓	✓	✓	✓
Premier Staffing Source, Inc.	✓	✓	✓	✓	✓
Prime Care Nursing		✓	✓	✓	✓
Southern Healthcare Agency	✓	✓	✓	✓	✓
Supplemental Health Care	✓	✓	✓		
TD Medical Solutions	✓	✓	✓	✓	✓
Worldwide Travel Staffing	✓	<b>√</b>	<b>√</b>	<b>√</b>	✓
ZenTech Consulting, LLC	✓	<b>√</b>	<b>√</b>	✓	<b>√</b>

East Central Region					
Bidder	NPs	RNs	LPNs	CNAs	PCAs
CareerStaff Unlimited	✓	✓	✓	✓	✓
Favorite Healthcare Staffing	<b>√</b>			✓	
HMP Nursing Services	<b>√</b>	<b>√</b>	✓	✓	✓
Infiniti Healthcare Services		✓	✓	✓	✓
Maxim Healthcare Staffing			✓	✓	✓
Medical Edge Recruitment	✓	✓	✓	✓	✓
Precision Healthcare Staffing, LLC	<b>√</b>	✓	✓	✓	✓
Premier Staffing Source, Inc.	✓	✓	✓	✓	✓
Prime Care Nursing		✓	✓	✓	✓
Southern Healthcare Agency	✓	✓	✓	✓	✓
Supplemental Health Care	<b>√</b>	✓	✓		
TD Medical Solutions	✓	✓	✓	<b>√</b>	<b>√</b>
Worldwide Travel Staffing	✓	<b>√</b>	✓	<b>√</b>	<b>√</b>
ZenTech Consulting, LLC	✓	✓	<b>√</b>	<b>√</b>	<b>√</b>



GOVERNOR TATE REEVES

## DEPARTMENT OF FINANCE AND ADMINISTRATION

North Delta Region					
Bidder	NPs	RNs	LPNs	CNAs	PCAs
CareerStaff Unlimited	✓	✓	✓	✓	✓
Favorite Healthcare Staffing				✓	
HMP Nursing Services	✓	✓	✓	<b>√</b>	<b>√</b>
IHS Staffing Agency	✓	✓	✓	✓	✓
Infiniti Healthcare Services		<b>√</b>	✓	✓	✓
Maxim Healthcare Staffing				✓	✓
Medical Edge Recruitment	✓	<b>√</b>	✓	✓	✓
Precision Healthcare Staffing, LLC	✓	✓	✓	✓	✓
Premier Staffing Source, Inc.	✓	✓	✓	✓	✓
Prime Care Nursing		<b>√</b>	✓	✓	✓
Southern Healthcare Agency	✓	<b>√</b>	✓	✓	<b>√</b>
Supplemental Health Care		<b>√</b>	✓		
TD Medical Solutions, LLC	✓	<b>√</b>	✓	<b>√</b>	<b>√</b>
Worldwide Travel Staffing	✓	<b>√</b>	✓		
ZenTech Consulting, LLC	✓	<b>√</b>	✓	<b>√</b>	<b>√</b>

Northeast Region						
Bidder	NPs	RNs	LPNs	CNAs	<b>PCAs</b>	
CareerStaff Unlimited	✓	✓	✓	✓	✓	
Favorite Healthcare Staffing	✓			<b>√</b>		
HMP Nursing Services	✓	✓	✓	✓	✓	
Infiniti Healthcare Services		✓	✓	✓	✓	
Maxim Healthcare Staffing			✓	✓	✓	
Medical Edge Recruitment	✓	✓	✓	✓	✓	



GOVERNOR TATE REEVES

## DEPARTMENT OF FINANCE AND ADMINISTRATION

Precision Healthcare Staffing, LLC	✓	✓	✓	<b>✓</b>	✓
Premier Staffing Source, Inc.	✓	✓	✓	<b>√</b>	✓
Prime Care Nursing		✓	✓	<b>√</b>	✓
Southern Healthcare Agency	✓	✓	✓	<b>√</b>	✓
TD Medical Solutions, LLC	✓	✓	✓	<b>√</b>	✓
Worldwide Travel Staffing	✓	✓	✓	<b>✓</b>	✓
ZenTech Consulting, LLC	✓	✓	✓	<b>✓</b>	✓

Pinebelt Region					
Bidder	NPs	RNs	LPNs	CNAs	<b>PCAs</b>
CareerStaff Unlimited	✓	✓	✓	✓	✓
Favorite Healthcare Staffing				✓	
HMP Nursing Services	✓	<b>√</b>	<b>√</b>	<b>√</b>	✓
IHS Staffing Agency	✓	<b>√</b>	✓	✓	<b>√</b>
Infiniti Healthcare Services		<b>√</b>	✓	✓	✓
Maxim Healthcare Staffing			✓	✓	<b>√</b>
Medical Edge Recruitment	✓	<b>√</b>	✓	✓	✓
Precision Healthcare Staffing, LLC	<b>√</b>	<b>√</b>	✓	✓	<b>√</b>
Premier Staffing Source, Inc.	✓	<b>√</b>	✓	✓	✓
Prime Care Nursing		<b>√</b>	✓	✓	<b>√</b>
Southern Healthcare Agency	<b>√</b>	<b>√</b>	✓	✓	<b>√</b>
Supplemental Health Care		✓	✓		
TD Medical Solutions, LLC	✓	<b>√</b>	✓	<b>√</b>	<b>√</b>
Worldwide Travel Staffing	✓	✓	✓	<b>√</b>	
ZenTech Consulting, LLC	<b>√</b>	<b>√</b>	<b>√</b>	<b>√</b>	<b>√</b>



GOVERNOR TATE REEVES

## DEPARTMENT OF FINANCE AND ADMINISTRATION

South Delta Region					
Bidder	NPs	RNs	LPNs	CNAs	PCAs
CareerStaff Unlimited	✓	✓	✓	✓	✓
Favorite Healthcare Staffing	✓			✓	
HMP Nursing Services	✓	✓	✓	✓	✓
Infiniti Healthcare Services		✓	✓	✓	✓
Maxim Healthcare Staffing			✓	✓	✓
Medical Edge Recruitment	✓	✓	✓	✓	✓
Precision Healthcare Staffing, LLC	✓	✓	✓	✓	✓
Premier Staffing Source, Inc.	✓	✓	✓	✓	✓
Prime Care Nursing		✓	✓	✓	✓
Southern Healthcare Agency	✓	✓	✓	✓	✓
Supplemental Health Care	<b>√</b>	✓	✓		
TD Medical Solutions, LLC	✓	<b>√</b>	<b>√</b>	✓	<b>√</b>
Worldwide Travel Staffing	✓	<b>√</b>	<b>√</b>	✓	<b>√</b>
ZenTech Consulting, LLC	✓	<b>√</b>	<b>√</b>	<b>√</b>	<b>√</b>

Southwest Region					
Bidder	NPs	RNs	LPNs	CNAs	PCAs
CareerStaff Unlimited	✓	✓	✓	✓	✓
Favorite Healthcare Staffing	✓			✓	
HMP Nursing Services	✓	✓	✓	✓	✓
Infiniti Healthcare Services		✓	✓	✓	✓
Maxim Healthcare Staffing			✓	✓	✓
Medical Edge Recruitment	✓	<b>√</b>	✓	✓	✓
Precision Healthcare Staffing, LLC	✓	✓	<b>√</b>	✓	<b>√</b>



GOVERNOR TATE REEVES

## DEPARTMENT OF FINANCE AND ADMINISTRATION

Premier Staffing Source, Inc.	✓	✓	✓	✓	✓
Prime Care Nursing		✓	✓	✓	✓
Southern Healthcare Agency	✓	✓	✓	✓	✓
Supplemental Health Care	✓	✓	✓		
TD Medical Solutions, LLC	✓	✓	✓	<b>√</b>	<b>√</b>
Worldwide Travel Staffing	✓	✓	✓	✓	✓
ZenTech Consulting, LLC	✓	✓	✓	✓	✓