

### DEPARTMENT OF FINANCE AND ADMINISTRATION

## LIZ WELCH EXECUTIVE DIRECTOR

# June 21, 2024

# **NOTICE OF INTENT TO AWARD**

Professional Nursing Services Preapproved Vendor List Invitation for Bids # 2022-04 RFx # 3160005563

The Public Procurement Review Board (PPRB) "may establish a preapproved list of providers of various personal and professional services for set prices with which state agencies may contract without bidding or prior approval from the board." Miss. Code Ann. §27-104-7(2)(i). The Office of Personal Service Contract Review (OPSCR) at the Mississippi Department of Finance and Administration (DFA), on behalf of the PPRB, issued an Invitation for Bids (IFB) to establish a Preapproved Vendor List (PVL) for professional nursing services for use by state agencies under the purview of PPRB. OPSCR received bids from the following bidders:

- 22nd Century Technologies, Inc.
- About You In Home Care
- Adelphi Medical Staffing, LLC
- Cell Staff, LLC
- Health Advocates Network dba Staff Today
- Johnson Staffing Agency, LLC
- LanceSoft
- MedFirst Staffing, LLC
- Medical Edge Recruitment, LLC
- Millennial Healthcare, LLC
- Precious Home Health Care

- QS Healthcare, LLC
- Secure Nursing Care, LLC
- Selection Healthcare Staffing
- SHC Services, Inc. dba Supplemental Health Care
- Spectrum Accountable Care Company
- StaffMD LLC dba StaffHealth
- Star Nursing, Inc.
- Talent4Health, LLC
- WPA Healthcare Staffing, LLC

OPSCR reviewed the bids and determined the following were non-responsive because they did not provide signed acknowledgments of all amendments: About You In Home Care; Medical Edge Recruitment, LLC; StaffMD LLC dba StaffHealth; and Spectrum Accountable Care Company. Additionally, OPSCR determined Millennial Healthcare, LLC non-responsive because they did not submit their bid by the deadline. Finally, OPSCR determined the following non-responsible because they did not score the minimum number of points from the references provided with their bid: About You In Home Care; Adelphi Medical Staffing; Health Advocates dba Staff Today;



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LanceSoft; Medical Edge Recruitment, LLC; Precious Home Health Care; StaffMD LLC dba StaffHealth; Star Nursing, Inc.; and WPA Healthcare Staffing, LLC.

All other bidders were deemed responsive and responsible.

Of those responsive and responsible bidders, four submitted pricing that exceeded the maximum allowed by Section 4.2.3 of the IFB. (See Attachment A: Vendors Who Exceeded the Maximum Bid Prices for a list of these vendors and the regions and service categories in which their bids exceeded the maximum.)

OPSCR will recommend that the PPRB place the following bidders on the PVL:

- 22<sup>nd</sup> Century Technologies
- Cell Staff, LLC
- Johnson Staffing Agency, LLC
- MedFirst Staffing, LLC
- QS Healthcare, LLC

- Secure Nursing Care, LLC
- Selection Healthcare Staffing
- SHC Services, Inc. dba Supplemental Health Care
- Talent4Health, LLC

(See Attachment B: Bidders OPSCR Will Recommend for PVL Placement for a list of these vendors and the regions and service categories in which they will be recommended for placement.)

The PPRB is scheduled to review and vote on this recommendation on July 3, 2024. Upon approval by the PPRB, the PVL will be effective July 1, 2023 through June 30, 2026. Any Agency who has entered a contract with one of the PVL vendors prior to June 30, 2026 may extend that contract up to an additional two years, but not beyond June 30, 2028.

OPSCR thanks all bidders for the time and effort put forth in submitting a bid and their interest in the professional nursing PVL. Bidders are referred to Section 5 of the IFB for additional information regarding post-award debriefings and protests. Unsuccessful bidders are also referred to Section 4.4 of the IFB regarding potential future opportunities for rolling awards.



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# Attachment A: Vendors Whose Bid Prices Exceeded the Maximum

Of those responsive and responsible bidders, five submitted pricing that exceeded the maximum allowed by Section 4.2.3 of the IFB.

## Central Region

- 22<sup>nd</sup> Century Technologies, Inc. PCAs
- Johnson Staffing Aency, LLC CNAs, PCAs
- QS Healthcare, LLC NPs, RNs, LPNs, CNAs, PCAs
- SHC Services, Inc. NPs, CNAs, PCAs

## Coastal Region

• QS Healthcare, LLC – PCAs

## East Central Region

• QS Healthcare, LLC – PCAs

## North Delta Region

• QS Healthcare, LLC – NPs, CNAs, PCAs

## Northeast Region

• QS Healthcare, LLC – PCAs

## Pinebelt Region

- QS Healthcare, LLC NPs, RNs, PCAs
- SHC Services, Inc. NPs

## South Delta Region

• QS Healthcare, LLC – PCAs

## Southwest Region

• QS Healthcare, LLC – PCAs



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# Attachment B: Bidders OPSCR Will Recommend for PVL Placement

OPSCR will recommend that the following bidders be placed on the PVL in the regions and service categories (indicated with  $\checkmark$ ):

Central Region					
BIDDER	NPs	RNs	LPNs	CNAs	PCAs
22 <sup>nd</sup> Century Technologies, Inc.	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	
Cell Staff, LLC	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	✓
Johnson Staffing Agency, LLC	$\checkmark$	$\checkmark$	$\checkmark$		$\checkmark$
MedFirst Staffing, LLC	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Selection Healthcare Staffing	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
SHC Services, Inc. dba Supplemental Health Care		$\checkmark$	$\checkmark$		
Talent4Health, LLC	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Coastal Region		ŀ			
BIDDER	NPs	RNs	LPNs	CNAs	PCAs
22 <sup>nd</sup> Century Technologies, Inc.	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Cell Staff, LLC	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Johnson Staffing Agency, LLC	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
MedFirst Staffing, LLC	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
QS Healthcare, LLC	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	
Selection Healthcare Staffing	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	✓
SHC Services, Inc. dba Supplemental Health Care	√	√	√	$\checkmark$	√
Talent4Health, LLC	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$



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East Central Region					
BIDDER	NPs	RNs	LPNs	CNAs	PCAs
22nd Century Technologies, Inc.	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Cell Staff, LLC	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Johnson Staffing Agency, LLC	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
MedFirst Staffing, LLC	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
QS Healthcare, LLC	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	
Selection Healthcare Staffing	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
SHC Services, Inc. dba Supplemental Health Care	✓	$\checkmark$	$\checkmark$	$\checkmark$	1
Talent4Health, LLC	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$

North Delta Region					
BIDDER	NPs	RNs	LPNs	CNAs	PCAs
22nd Century Technologies, Inc.	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Cell Staff, LLC	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Johnson Staffing Agency, LLC	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
MedFirst Staffing, LLC	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
QS Healthcare, LLC	$\checkmark$		$\checkmark$		
Selection Healthcare Staffing	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
SHC Services, Inc. dba Supplemental Health Care	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Talent4Health, LLC	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$



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Northeast Region					
BIDDER	NPs	RNs	LPNs	CNAs	PCAs
22 <sup>nd</sup> Century Technologies, Inc.	1	$\checkmark$	√	√	✓
Cell Staff, LLC	✓	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Johnson Staffing Agency, LLC	✓	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
MedFirst Staffing, LLC	✓	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
QS Healthcare, LLC	✓	$\checkmark$	$\checkmark$	$\checkmark$	
Secure Nursing Care, LLC		$\checkmark$	$\checkmark$	$\checkmark$	
Selection Healthcare Staffing	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
SHC Services, Inc. dba Supplemental Health Care	~	$\checkmark$	$\checkmark$	$\checkmark$	√
Talent4Health, LLC	✓	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$

Pinebelt Region					
BIDDER	NPs	RNs	LPNs	CNAs	PCAs
22 <sup>nd</sup> Century Technologies, Inc.	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Cell Staff, LLC	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Johnson Staffing Agency, LLC	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
MedFirst Staffing, LLC	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
QS Healthcare, LLC			$\checkmark$	$\checkmark$	
Selection Healthcare Staffing	✓	✓	$\checkmark$	✓	$\checkmark$
SHC Services, Inc. dba Supplemental Health Care		√	$\checkmark$	$\checkmark$	~
Talent4Health, LLC	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$



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South Delta Region					
BIDDER	NPs	RNs	LPNs	CNAs	PCAs
22 <sup>nd</sup> Century Technologies, Inc.	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Cell Staff, LLC	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Johnson Staffing Agency, LLC	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
MedFirst Staffing, LLC	✓	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
QS Healthcare, LLC	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	
Selection Healthcare Staffing	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
SHC Services, Inc. dba Supplemental Health Care	~	$\checkmark$	$\checkmark$	$\checkmark$	1
Talent4Health, LLC	<b>√</b>	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$

Southwest Region					
BIDDER	NPs	RNs	LPNs	CNAs	PCAs
22nd Century Technologies, Inc.	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Cell Staff, LLC	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Johnson Staffing Agency, LLC	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
MedFirst Staffing, LLC	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
QS Healthcare, LLC	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	
Selection Healthcare Staffing	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
SHC Services, Inc. dba Supplemental Health Care	$\checkmark$	$\checkmark$	$\checkmark$	√	$\checkmark$
Talent4Health, LLC	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$