

Security Services PVL
Amendment #1: Questions and Answers
 INVITATION FOR BIDS No. 2024-01
 RFX: 3160006365

The following responses to Questions and Requests for Clarification amend the IFB as stated below:

	Question	Response
1	Is this bid for a specific entity or is it generalized?	This Invitation for Bids (IFB) was issued to establish a list of Preapproved Vendor List (PVL) for security services. Numerous agencies throughout the state can contract with vendors on this list without having to conduct their own procurements.
2	We've noticed the number of hours is missing from the document. How should we price your stated categories in 2.6.1?	Vendors should submit rates for all hourly categories in each guard type on which it is bidding. Attachment C contains charts for the hourly price submissions in all security guard categories.
3	Who are the current Security Guard providers?	Current vendors and rates are available at: Preapproved Vendor Information Mississippi Department of Finance and Administration (ms.gov)
4	What are their current wages?	See the response to Question # 3.
5	Will you specify wages for this RFX?	The bids submitted in response to this IFB will determine the rates.
6	What is the length of the contract?	Pending Public Procurement Review Board (PPRB) approval, it is anticipated that the PVL will be effective on May 1, 2024. Contracts resulting from the PVL will be renewable for five years following the effective date of the PVL. Please see Section 2.5 of the IFB for additional information.

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7	Are there opportunities for annual increases and how would we obtain these increases?	No.
8	Can pricing be submitted Regionally?	Yes. Per Section 2.4 of the IFB, bidders may bid to provide services in one or more regions or all regions. See Section 3.1.2 of the IFB for additional information on submitting bids for each region.
9	Can attachments and exhibits be sent to vendors in Word?	No.
10	What are the payment terms?	The payment terms will vary depending on the individual State Agency with whom the vendor is contracted.
11	Would you consider an electronic Guard Touring System that would replace manual sign in sheets?	Whether an Agency will accept an electronic sign-in depends on the individual State Agency with whom the vendor is contracted.
12	*Does each State Department using the PVL, use their own or can use their own Contract separate from the PVL Language?	We recommend that agencies use the contract template provided by OPSCR. See Attachment G for a sample contract.
13	Are State Departments able to negotiate outside of the PVL Pricing Structure in their best interest?	Yes. However, if price negotiations <i>exceed</i> the bid prices listed on the PVL, the PVL cannot be used. In cases like this, the Agency must conduct their own solicitation and evaluations outside of the PVL.
14	Do State Department or Agency contract dates correlate to the dates of the PVL dates and pricing structure?	Contract dates will vary depending on the individual State Agency with whom the vendor is contracted.

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15	Is each State Agency to supply a specific contract for services? Does the Agency's contract and language supersede the PVL contract language?	Agencies are encouraged to use the contract template provided by OPSCR. If the Agency includes additional details regarding the scope (as referenced in Section 2.3 of the IFB), they may be included in the contract terms. Some contract clauses are required per Appendix C in the PPRB OPSCR Rules & Regulations .
16	Is access to legal counsel sufficient in lieu of an officer having "Legal" knowledge across "all" Categories?	While we do not expect security guards to possess extensive legal knowledge, it is essential for them to have a basic understanding of legal principles. This involves knowing how to <i>respond</i> to incidents in a manner that is legal and ethical.
17	With specialized training consisting of a very broad range, some including additional high cost and not used in basic or normal Officer post, can these "Specialized Cost" be negotiated on pricing by each individual State Department outside of the PVL pricing?	The pricing submitted shall be inclusive of, but not limited to all required insurance; overhead; profit; vehicles; materials; fuel, mileage, and travel time; training; certifications; business and professional licenses, permits, or fees; and all other costs. All pricing for security services should include all associated costs with no additional or hidden fees.
18	Are the required Account Manager hours billable separate from Guard hours?	No. See response to Question # 17.
19	Are emergency request hours or (as Needed hours) exempt from basic contracted hours per agency?	No. See response to Question # 17.
20	Can emergency requested hours be billed at an emergency rate?	No. See response to Question # 17.

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21	Are the Agency Orientation or Specific Training requirement hours used billable?	Orientation as discussed in Section 2.2.12 is billable. The Contracting Agency must affirmatively request an Orientation as described in Section 2.2.12 for the Orientation to be billable.
22	Will each agency supply the specific policies prior to signing of agencies contract?	Yes. A detailed scope will be provided by the Agency as specified in Section 2.3 .
23	Will the contractor have notice or an opportunity to correct any deviations prior to cancellation of the contract?	The cancellation policies will vary depending on the individual State Agency with whom the vendor is contracted.
24	Does the PVL contract have any penalties should a contractor not negotiate a contract with a specific state agency? How would the contractor know what to expect or to be included in a contract from an agency?	No. Negotiations will vary depending on the individual State Agency.
25	On extension periods, is this by agreement of both Agency and Contractor? If a contractor elected to not extend due to cost, will 2.6.2 apply allowing for a negotiated price during the described time frame?	Yes. Extension periods are by agreement of both parties. Section 2.6.2 is optional for Agencies to use and is allowed in the event of <i>unanticipated market disruption</i> . The Contractor must provide a market analysis regarding the viability of the originally bid rates, and rates the Contractor contends would be viable under the current market conditions. The Agency has the sole discretion to determine whether a price adjustment will be allowed.
26	Can the pricing on the PVL contract be renegotiated to allow for market conditions and or inflation with approval of the Agency?	A price adjustment may be allowed in the event of unanticipated market disruptions. At the time of contracting with a PVL vendor, Agencies may choose to include the price adjustment clause stated in Section 2.6.2.1 . It is not mandatory that Agencies include this clause in a contract under this PVL.

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27	Can an Agency, in their best interest negotiate a contract with a price below the PVL pricing submitted?	Yes.
28	A possible 5 year period with a 10% adjustable rate could easily be surpassed by labor market rates and inflation. If these circumstances were to occur and the contractor can substantiate market conditions, would an Agency contract or the PVL contract be allowed to negotiate pricing above the 110% from original price?	No.
29	Does 2.6.2 apply to the IFB for the PVL or just to individual Agency contracts?	Section 2.6.2 applies to individual contracts with Agencies.

Receipt of Amendment #1 Acknowledged: (signature) _____

Name (Print): _____ **Date:** _____

Company: _____ **Title:** _____