



State of Mississippi

Department of Transportation

**Statewide Agency Contract
Contract Number
DFA-77545-25**

Rock Salt

**Approval Through
10/12/2023-10/31/2025**

10.0

COOPERATIVE PURCHASE

TO: Rock Salt Vendors

FROM: Procurement Division

DATE: September 2023

We agree to extend the prices quoted for the Mississippi Department of Transportation Procurement Division in RFX No. 3160006179 for the period of Commission Approval October 31, 2024, to the governmental entities indicated below.

Please indicate by checking the appropriate blank for the following:

Governing Authorities x Other State Agencies x COMPANY: Compass Minerals America Inc.NAME: Austin Hilbrands

(Print or type)

ADDRESS: 9900 W. 109th StSIGNATURE: Overland Park, KS 66210TITLE: Manager Highway SalesPHONE: 800-323-1641DATE: 10/11/23FAX: 913-338-7945EMAIL: Highwaygroup@compassminerals.com

Agency Contract for Rock Salt

Commission Approval through October 31, 2024

Truck Delivery

Industrial Rock Salt (Sodium Chloride) in bulk quantity (per ton). Our price **PER TON** F.O.B. Department of Transportation locations, prepay and allow, on our (Contractor's) trucks delivered in truck-load quantities to Mississippi Department of Transportation storage sites located at the following points in Mississippi: **(Delivery of bulk quantity of rock salt shall be dumped via tail dump bodies.)**

District I	Vendor 1	Vendor 2
Becker	\$158.61	\$185.00
Booneville	\$156.09	\$185.00
Corinth	\$137.73	\$185.00
Fulton	\$156.18	\$185.00
Houston	\$159.83	\$185.00
Iuka	\$155.74	\$185.00
Louisville	\$171.98	\$185.00
New Albany	\$134.80	\$185.00
Pontotoc	\$156.09	\$185.00
Ripley	\$131.88	\$185.00
Starkville	\$171.98	\$185.00
Tupelo	\$153.31	\$185.00

District II	Vendor 1	Vendor 2
Ashland	\$151.80	\$178.00
Batesville	\$139.87	\$178.00
Byhalia	\$142.40	\$178.00
Grenada	\$147.26	\$178.00
Holly Springs	\$142.40	\$178.00
Nesbit	\$142.40	\$178.00
Oxford	\$134.80	\$178.00
Senatobia	\$147.26	\$178.00
Tunica	\$134.80	\$178.00

District V	Vendor 1	Vendor 2
Canton	\$178.41	\$172.00
Carthage	\$176.33	\$172.00
Clinton	\$180.24	\$172.00
DeKalb	\$186.07	\$172.00
Kalem	\$180.24	\$172.00
Macon	\$176.33	\$172.00
Meridian	\$185.34	\$172.00
Newton	\$185.34	\$172.00

Philadelphia	\$185.34	\$172.00
Whitfield	\$180.24	\$172.00

District VI	Vendor 1	Vendor 2
Hattiesburg	\$198.05	\$148.00

District VII	Vendor 1	Vendor 2
McComb	\$188.33	\$136.00

Picked By MDOT	Vendor 1	Vendor 2
	\$110.00	\$72.00

Per TON

	Vendor 1	Vendor 2
Plant		
Location:	<u>Memphis, TN</u>	<u>Hockley, TX</u>

Rock Salt (Sodium Chloride) A.S.T.M. D632 - Type I, Grade 1 (50-lb. bags, **BAGS MUST BE MOISTURE PROOF**). Our price **PER BAG** F.O.B. Department of Transportation locations, prepay and allow, on our (Contractor's) trucks delivered in truck-load quantities on non-returnable pallets to Department of Transportation storage sites located at the following points in Mississippi:

District I	Vendor 1	Vendor 2
Tupelo	NO BID	\$7.49
Houston	NO BID	\$7.19

District II	Vendor 1	Vendor 2
Ashland	NO BID	\$7.41
Batesville	NO BID	\$7.41
Byhalia	NO BID	\$7.41
Carrollton	NO BID	\$7.41
Charleston	NO BID	\$7.41
Clarksdale	NO BID	\$7.41
Coffeeville	NO BID	\$7.41
Greenwood	NO BID	\$7.41

Grenada	NO BID	\$7.41
Hernando	NO BID	\$7.41
Holly Springs	NO BID	\$7.41
Kosciusko	NO BID	\$7.41
Marks	NO BID	\$7.41
Oxford	NO BID	\$7.41
Pittsboro	NO BID	\$7.41
Senatobia	NO BID	\$7.41
Tunica	NO BID	\$7.41
Winona	NO BID	\$7.41

District III	Vendor 1	Vendor 2
Belzoni	NO BID	\$7.14
Cleveland	NO BID	\$7.14
Durant	NO BID	\$7.14
Hazlehurst	NO BID	\$7.14
Indianola	NO BID	\$7.14
Leland	NO BID	\$7.14
Port Gibson	NO BID	\$7.14
Rolling Fork	NO BID	\$7.14
Vicksburg	NO BID	\$7.14
Yazoo City	NO BID	\$7.14

District V	Vendor 1	Vendor 2
Canton	NO BID	\$7.22
Carthage	NO BID	\$7.22
Clinton	NO BID	\$7.22
DeKalb	NO BID	\$7.22
Kalem	NO BID	\$7.22
Macon	NO BID	\$7.22
Meridian	NO BID	\$7.22
Newton	NO BID	\$7.22
Philadelphia	NO BID	\$7.22
Whitfield	NO BID	\$7.22

District VI	Vendor 1	Vendor 2
Hattiesburg	NO BID	\$6.91

District VII	Vendor 1	Vendor 2
McComb	NO BID	\$6.71

Per Bag

Delivery Time ARO:

N/A

240 Hours

Vendor 1:

**Austin Hilbrands
Compass Minerals America, Inc.
9900 W. 109TH ST. Suite 100
Overland Park, KS 66210**

Vendor 2:

**Edward Mattox
Mattox Services
P. O. BOX 146
Aberdeen, MS 39730**

Phone (800) 323-1641

Fax (913) 338-7945

highwaygroup@compassminerals.com

Phone (662) 369-4546

Fax (662) 369-4547

edmattox@bellsouth.net

Award will be made to all vendors that submit bids and meet specifications. If the vendor of the low bid cannot make delivery within 10 working days ARO, the second low bidder will be asked to deliver the product; if the second low bidder cannot make delivery within 10 working days ARO, the third low bidder will be asked to make delivery. MDOT will continue this process until the requested item is received by the agency. Prices are for full truck load quantities.

If product is to be picked up, purchases will be made from the bidder providing the lowest cost to the MDOT Transportation (taking into account the line item pricing and the cost of transporting the product). If the vendor of the low bid does not have the product on hand, the second low bidder will be called to determine if they have the product on hand. If the second low bidder does not have the product on hand, the third low bidder will be called to determine if they have the product on hand. MDOT will continue this process until the requested item is received by the agency.

If awarded vendors are unable to supply the materials requested on this contract, the materials will be purchased on the open market using normal purchasing procedures.