

## Evaluation Report

Procurement Number	RFx 3120002270/3150004230
RFP Name	State and School Employees Health Insurance Management Board Request for Proposal for Third Party Administration Services
RFP Release Date	November 17, 2021
Proposal Due Date and Time	January 24, 2022, 2:00 PM CST
Contract Effective Date	January 1, 2023
Evaluation Report Posting Date	April 13, 2022

On behalf of the State and School Employees Health Insurance Management Board (Board), the Mississippi Department of Finance and Administration's Office of Insurance (MDFA OI) conducted a Request for Proposal (RFP) solicitation to secure a vendor to provide third party administration services for the State and School Employees' Health Insurance Plan (Plan). The unabridged RFP as amended, including terms, conditions, scope of services and other matters anticipated to be incorporated into the resulting contract, may be accessed at <http://www.dfa.ms.gov/bid-rfp-notices/>.

With the goal of awarding a four-year contract to include a one-year optional renewal, MDFA OI adhered to the applicable provisions of the *Public Procurement Review Board, Office of Personal Service Contract Review Rules and Regulations*, as well as agency guidelines, to evaluate the one proposal received to ensure it received a comprehensive, fair, and impartial evaluation. An internal evaluation committee utilized consensus scoring to evaluate the proposal using a three-step process consisting of Compliance, Analysis, and Finalist phases. A detailed description of the evaluation process is provided in Section 1.13 of the RFP document. Evaluation factors and their respective weighting included Cost at 40%, Technical at 35%, Management at 20%, and Final Presentation at 5%.

As a result of the evaluation process described herein, the proposal is ranked by vendor in order of final score, highest to lowest, as follows:

1. BlueCross BlueShield of Mississippi (BCBSMS)

Attached is the Summary Evaluation Score Sheet. The evaluation committee was comprised of the following individuals based on their knowledge and expertise related to the services being solicited: Cindy Bradshaw, State Insurance Administrator; Chris Shaman, Deputy Director of Programs and Benefits; Angela Inman, Deputy Director of Accounting and Compliance; and Alicia Coleman, MDFA OI Procurement and Contracts Director.

Based on the evaluation results, the State and School Employees Health Insurance Management Board voted to approve entering contract negotiations with BlueCross BlueShield of Mississippi (BCBSMS) to provide third party administration services to the Plan. Subject to successful negotiations and final approval by the Public Procurement Review Board, a four-year plus one optional one-year renewal contract is expected to be executed with BCBSMS, with services to commence effective January 1, 2023, at a contract value estimated not to exceed approximately \$80,000,000.00 for the initial four-year term.

Scorer Number:

Mississippi State and School Employees Health Insurance Management Board - TPA & Network Management RFP - Scoring Summary						Vendor A	Vendor B
<b>Compliance Phase:</b>					<b>Pass/Fail</b>		
1			Refer to the MDFA OI Compliance Evaluation Report		✓ ☒	✓	✓
<b>Analysis Phases:</b>					<b>Weights</b>		
1	70	70	Technical: Plan for performing TPA Services		12%	9.36	0.00
2	45	45	Technical: Plan for network management		5%	4.34	0.00
3	114	114	Management		20%	18.32	0.00
4*	8	8	Technical: Network Access		18%	16.38	0.00
5	0	0	Cost		40%	40.00	0.00
<b>Analysis Sub-total</b>					<b>95%</b>	<b>88.39</b>	<b>0.00</b>
<b>Finalists Categories:</b>							
<i>Finalist Phase may include any or all of the following:</i>							
			References: Scored on a Pass/Fail basis. If significant problems are discovered during a vendor's reference verification, the vendor may be eliminated from consideration.		✓ ☒	✓	✓
			Presentation: +5 / -5 points Technical interviews to confirm/clarify key proposal components		+5/-5 Pts.	0	0
			Site Visit: To observe, confirm, and evaluate the vendor's operations, systems, and respective resources on location, including a review of the documentation of claims and provider contracts to confirm/evaluate access, discounts, and consistency with proposal.				
<b>Final Total</b>						<b>88.39</b>	<b>0.00</b>