

REVISED

FEE SCHEDULE FOR HEALTH AND WELLNESS MANAGEMENT SERVICES

Using the format below, please include a quotation for the list of services below as outlined in *Section 4 – Scope of Services*. For the purpose of bidding all services please assume 176,000 total covered lives which includes active employees, COBRA participants, and non-Medicare retirees, and dependents. The Board does not anticipate any significant changes in enrollment. The Board prefers a “per participant per month” (PPPM) fee, but if that metric is not practical for a particular service then the HWM Vendor may propose another type of charging methodology as long as the methodology is clearly indicated. Please provide financial information for the entire five potential years of the contract.

Required Core Health and Wellness Management Program Services:

1. For the following services, please list one bundled PPPM fee for each year of the contract. If you are not able to provide a bundle fee for all services listed, please list exceptions with the associated fee(s).

- a. Health and Wellness Promotion
- b. Four (4) On-site Wellness Coaches
- c. Health and Wellness App/Website
- d. HRA Management
- e. Incentive Program Management

	7/1/21 – 6/30/22	7/1/22 – 6/30/23	7/1/23 – 6/30/24	7/1/24 – 6/30/25	7/1/25 – 6/30/26*
Core HWM Program PPPM Fee (required services)					

**Optional renewal term*

Additional/Optional Services:

For the following services, please list fees on a per case basis for each year of the contract. For Disease Management services, please indicate which proposed chronic conditions are included in the “per case” rate.

	7/1/21 – 6/30/22	7/1/22 – 6/30/23	7/1/23 – 6/30/24	7/1/24 – 6/30/25	7/1/25 – 6/30/26*
Tobacco Cessation Program					
Weight Management Program					
Disease Management Program					

Maternity Management Program					
Clinical Improvement Promotion					

Other Services:

Please list any additional health and wellness management services you offer and the “per participant per month” cost for each offering:

	7/1/21 – 6/30/22	7/1/22 – 6/30/23	7/1/23 – 6/30/24	7/1/24 – 6/30/25	7/1/25 – 6/30/26*
Other:					
Other:					
Other:					

The fees listed above are firm for the duration of the Contract and are not subject to escalation for any reason unless the Contract is duly amended. No additional compensation shall be provided by the Board for any expense, cost, or fee not specifically authorized by the resulting Contract. The Board will not pay any upfront fees prior to the July 1, 2021 Contract effective date. All fees or charges related to any service to be provided must be identified.

By submission of this proposal, we hereby certify that the fees submitted in response to the RFP have been arrived at independently and without, for the purpose of restricting competition, any consultation, communication, or agreement with any other Offeror or competitor relating to those fees, the intention to submit a proposal, or the methods or factors used to calculate the fees proposed. By submission of this proposal, we hereby certify that we have not retained any person or agency on a percentage, commission, or other contingent arrangement to secure this contract.

A signature is required below.

Name

Date

Title

Company

Please have the appropriate officer sign this statement and include it as a part of your proposal.