



Rita Clark <ritaclark@covingtoncountyschools.org>

MPTAP Bid Submission -- 12/11/2019 02:55 PM

1 message

AgencyBidBank <agencybidbank@mississippi.org>

Wed, Dec 11, 2019 at 2:55 PM

To: "ritaclark@covingtoncountyschools.org" <ritaclark@covingtoncountyschools.org>

Thank you for your bid submission on 12/11/2019 02:55 PM.

Please Keep this Confirmation for your Records

User: ritaclark@covingtoncountyschools.org (Rita Clark)

Agency: Covington County School District

Division:

Bid Number: 9376-20191211144614

Alternate Bid Number (if applicable): 2020-1

Bid Due Date and Time: 1/24/2020 10:00:00 AM

NIGP Number: 20413

NIGP Description: Microcomputers, Cables: Printer, Disk, Network, etc.

Major Procurement Category: INFORMATION TECHNOLOGY (IT)

Sub Procurement Category: EQUIPMENT - TECHNOLOGY

Pre-Bid Conference: True

Pre-Bid Conference Date and Time: 1/13/2020 9:00:00 AM

Pre-Bid Description (if applicable): A MANDATORY vendor walk-through will be held on January 13, 2020 from 9:00AM-3:00PM, beginning at the Cov Cnty Schl Dist Cntrl Off and proceeding to the respective school campuses.

Bid Description: RFP - The Covington County School District will accept sealed statements of qualifications (SOQ) and proposals from qualified firms/vendors to provide services necessary for installation and configuration of network equipment for the FY2020-21 (E-RATE) cycle.

File attached: True

File Attachment Generated File Name: 9376-20191211144614.pdf

File Attachment Description (if applicable): RFP

Thank you for your bid submission. Your bid has been registered with our system, and the MPTAP administrator has been notified of your bid.

REQUEST FOR PROPOSAL

for

Covington County School District
FY 2020-2021 E-Rate Funding
RFP#2020-1

The Covington County School District will accept statements of qualifications (SOQ) and proposals from qualified firms/vendors to provide services necessary for installation and configuration of network upgrade equipment for the FY2020-2021 E-rate cycle to also include all necessary network cabling to the network equipment. A copy of the District's RFP can be found on the SLD's website at isac.org/e-rate/service-providers. Bidders must be an E-Rate provider/vendor and have a SPIN (Service Provider Identification Number) to submit a bid to the district.

Those interested shall submit a signed, sealed SOQ and cost proposal to the district on or before 10:00 AM local time, January 24, 2020 at the Covington County District Central Office, 1211 South Dogwood Avenue, Collins, MS 39428.

Submittal should be clearly labeled on the outside of the submittal package:

Covington County School District
FY2020-1 E-Rate Funding
Network Upgrade Project
FRP#2020-1

Submittal should be addressed to:
Covington County School District
Rita Clark, Business Manager
P.O. Box 1259
Collins, MS 39428

Publish: December 18 & 25, 2019

Proof of Publication

STATE OF MISSISSIPPI
COVINGTON COUNTY

PERSONALLY APPEARED before me, the undersigned authority, in and for said County and State, **Analyn Arrington Goff**, Publisher of **THE NEWS-COMMERCIAL**, a newspaper published in Collins, said County, who being duly sworn, says the publication of a certain notice, a true copy of which is hereto attached, was made in said paper on the hereinafter dates, as follows, to-wit:

Vol. 118 No. 24 Dated December 18, 2019

Vol. 118 No. 25 Dated December 25, 2019

Vol. _____ No. _____ Dated _____

Vol. _____ No. _____ Dated _____

Analyn Arrington Goff Publisher

Sworn to and subscribed before me, this the 25th day of December, 2019.

James Arrington Goff Notary Public

Printer's Fee \$ 42.90
Proof of Publication \$ 3.00
TOTAL \$ 45.90



SPECIFIC EQUIPMENT REQUIREMENTS & DETAILS

Please Note: School building drawings/maps showing network MDF and IDFs and additional details will be provided at the mandatory walkthrough along with additional equipment specification details.

The following section provides more specific technical requirements/specifications for RFP # 2020-1. The Covington County School District has standardized our network equipment for ease of management and future growth on our district network. This is the reason specific network equipment (or equivalent) is being requested on this RFP. The District will standardize on Ruckus or equivalent network switches and Ruckus or equivalent wireless equipment. The District does not want a “cloud-based” controlled system, the District however has an “on premise” controlled system. The on premise wireless management software must be able to successfully manage all access points from one management package/solution. For installation of equipment for this project, all school sites will be open from 8:00AM to 4:00PM.

The awarded vendor will:

- (1) Install new wireless system equipment, network switches and all other requested network equipment to support the wireless infrastructure and network backbone upgrade.
- (2) Install all needed cabling (fiber and/or copper) connections, patch cables and patch panels, to access points from indicated wiring closets on school building maps.
- (3) Test all wireless equipment across the district sites after installation.
- (4) Provide “hot maps” of wireless locations in each school building to include access point/array model and location.
- (5) Submit a bid that includes total price of entire project AND must include breakdown list of all equipment and cost of each in line item (*with total cost*) PER school site.
- (6) Provide indicated (*classroom/lab*) name on school building drawings.
- (7) Provide a solution that accommodates the 802.11ac wireless standard.
- (8) Provide a solution for the network switches to include fiber modules and other components necessary. (*See details below*)
- (9) Provide a solution for all switches to be linked by fiber.

District Initiatives: BYOD and/or 1:1

The District is developing a 1:1/BYOD policy for a “one-to-one” device initiative. The wireless vendor must provide a wireless solution that provides coverage to all classrooms, labs and other instructional areas in all school building in the district. The initiative calls for a minimum of twenty-five (25) student wireless connections per classroom. The district initiative will not accept wireless bids stating that their solution can support up to 100 of devices per radio/AP. Furthermore, the district initiative requires that the selected wireless solution will accommodate the 2.4GHz, 5GHz and 802.11ac wireless standard.

Additional Network Switch Specifications

The backbone of our network is our MDF and IDF core switching for both wired and wireless connections. The main MDF closet shall have at a minimum of one core switch as designated by switching equipment list and a mandatory onsite walk through must be attended for additional questions. The main MDF routing core switch must have full layer three protocols including IPv4 and IPv6 dynamic routes OSPF v2, OSPF v3 (IPv6) PIM-SM, PIM-SSM, PIM-DM, PIM passive (IPv4/IPv6 multicast routing functionality) PBR Virtual Route Redundancy Protocol VRRP v3 (IPv6) VRRP-E (IPv4, IPv6) BGP4, BGP4+ (IPv6) GRE IPv6 over IPv4 tunnels VRF (IPv4 and IPv6) MSDP. All remaining switching being replaced in the main MDF closet must be connected together using manufactured provided stacking cables. The stacking cable shall be at a minimum ten gigabit connection between each switch and an additional stacking cable to complete the ring stack. The main layer three core switch shall be connected to any additional stacks by 10 gig SX fiber modules using fiber patch cables.

MDF switches shall be Ruckus (or equivalent) ICX7450 series switches or equivalent minimum. 24 or 48 one gigabit ports, POE+ 4x10 GbE SFP+ uplinks/stacking, 2x40 GbE QSFP+ uplinks/stacking, 1x1,000 W AC power supply and one fan, front-to-back airflow. Aggregated stacking bandwidth of 960 Gbps and must meet or exceed twelve switches (maximum switches in a stack). Additional license and modules will be provided by equipment list during required district walk through. Equipment list is only a guideline for required walk through. MDF must use 40 Gbe QSfp+ stacking cables when two or more 7450 care stacked together.

IDF Switches shall be Ruckus (or equivalent) ICX 7250 series or equivalent minimum 24 port 1 GbE switch PoE+ 370W bundle with 2x1GbE/10GbE + 6x1GbE SFP+ (upgradeable to 10GbE) uplink/stacking ports upgrade or 48- port 1 GbE switch PoE+ 740W bundle with 2x1GbE/10GbE + 6x1GbE SFP+ (upgradeable to 10GbE) uplink/stacking ports upgrade. Ruckus ICX7150-C12P-2X1G Ruckus ICX 7150 Compact Switch, 12x10/100/1000 Mbps PoE+ ports, 2x1 GbE RJ45 uplink-ports, 2x1 GbE SFP uplink-ports upgradable to 2x10 GbE SFP+ with license. 124 W PoE budget, basic Layer 3 (static routing and RIP). Additional license and modules will be provided at walk through by equipment list. Aggregated stacking bandwidth 480 Gpps and must meet or exceed twelve switches (maximum switches in a stack). 10Gbe stacking cables to be used on IDF switch stacks.

The addition of new equipment requires maintenance upgrades of existing uninterrupted power supplies. The districts MDF UPS's will need to be replaced with APC Smart-UPS 3000VA LCD RM 2U 120V with Network Card SMT3000RM2UNC or equivalent. A three-year warranty on unit and two year on batteries on the unit is minimum. IDF closets shall require a minimum APC Smart-UPS 1500VA LCD RM 2U 120V with Network Card SMT1500RM2UNC or equivalent. A three-year warranty on unit and a two-year warranty on batteries.

Throughout the project if required by the District

- Vendors will be required to conduct a site visit to each area listed.
- Remove and replace all enclosures designated by the technology department.
- Mount and ensure operational roof mounted fans in each enclosure. Power outlets will be provided by the Technology department.
- Remove and replace all patch panels and wiring as needed to fit new enclosures.
- Remove all old network switches and re-install new switches in new enclosures as directed by Technology department
- Remove and replace patch cables with designing color codes provided by the technology department (see below)
- New switch configuration will be provided by the technology department prior to installation to enclosures.
- New fiber cables will be required as needed to support new SFP Switch Modules. Please note during site visit in documentation.
- Any additional patch panels or patch cables that were not noted by vendor during site visit will be provided by vendor unless requested by the District in writing stating additional cables or panel were added after site visit and contract awarded.
- Remove and replace all existing wireless AP's using existing connections. Remove and replace faulty network cables that may be damaged during replacement of new AP's. Please note on site visit documentation before bidding on the project.
- New wireless controller and AP's will be configured by the technology department prior to installation.
- Installation of enclosures may require re-positioning the cabinets in the closet. Please note in site visit documentation.
- Ensure all Patch panels and cables are rated Category 6E. Also ensure all Fiber patch cables are replaced as needed to support new SFP Switch Modules. Please note in site visit documentation.

Additional Wireless Solution Specifications

The district wishes to replace all existing wireless AP's with Ruckus 600 and 700 series or equivalent. The vendors must provide maps and coverage area for all buildings. Each AP must be able to provide coverage per classroom for up to twenty-five devices. Each vendor will provide data to support access point coverage. Gyms and cafeterias, shall provide cover for 100 devices. Each location may be called on for state testing in the future. All access points shall be connected and managed by an onsite controller. The controller has to be a virtual or a hardware appliance. The vendor will provide a five-year software update warranty on controller and access points. Each access point will be labels with room number, building, school and a brief description. POE or POE + will be provided by switches or power injector. Additional information will be given at walk through. District will provide the number of access points to be replaced. During mandatory walkthrough, vendors will be allowed to look at all current APs in all rooms. Network Aps must be same brand as network switches quoted.

Patch Cable Colors

Color codes (approximate counts included on equipment spreadsheet):

- Data Drops/Other - Gray
- Access Points - Yellow
- UPS - Pink
- Firewall - Red
- Content Filter - Blue
- Server/SAN - Purple

REMINDER: Warranty of the wireless solution

For the wireless solution that is bid, the District requires the bidder to provide one and five year warranty options on the bid/quote, to include all hardware and software upgrades and technical assistance to the District support staff as a part of the bid price. Vendor will provide explanation of manufacturer's warranty on the one year quote.



S.H.O.T.S. Computers

P.O. Box 668
1901 South Adams St.
Fulton, MS 38843

“Where you can always call the S.H.O.T.S.”

Office: 662-862-3037
Fax: 662-862-5468
Tool Free: 800-264-3037

Name: Will Beasley
Location: Covington School District
Date of Today: 1/20/2020

| Covington School District Erate FY2020-21 Network Upgrade | |
|---|----------------------|
| Alternative | \$ 1,204.62 |
| SES | \$ 29,422.31 |
| SHS | \$ 22,839.02 |
| SMS | \$ 29,164.61 |
| CES | \$ 7,752.55 |
| MOAC | \$ 9,786.58 |
| Hopewell | \$ 5,693.51 |
| Carver | \$ 9,711.58 |
| Total Erate Bid | \$ 115,574.77 |
| Non-E-rate | \$ 436.54 |

| VENDOR INFORMATION |
|--|
| SPIN NUMBER: 143007844 |
| VENDOR NAME: S.H.O.T.S. Computers |
| ADDRESS: 1901 South Adams Fulton, MS 38843 |
| TELEPHONE / FAX: (662) 862-3037 (662) 862-5468 |
| VENDOR CONTACT NAME: Katie Smith |
| E-MAIL ADDRESS: katie@shotspc.com |





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Toll Free: 800-264-3037

Name: Will Beasley
Location: Covington School District
Date of Today: 1/20/2020

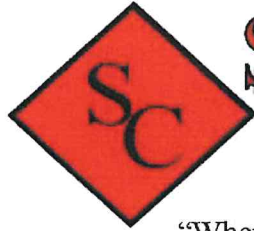
Itemized List

| Item | | Cost | Qty | Extended |
|-----------------------|---|-------------|-----|-------------|
| ICX7150-C12P-2X10GR | 12PT 1G POE+ 124W 2X1G RJ45 2X10G L3 | \$ 552.95 | 1 | \$ 552.95 |
| ICX7250-24P-2X10G | 24PT POE+ BDL 2X10G 6X1G SFP+ UPG | \$ 1,179.62 | 1 | \$ 1,179.62 |
| E40G-QSFP-QSFP-C-0101 | 40GE DIRECT ATTACH QSFP+ TO QSFP+COP CBL | \$ 184.32 | 1 | \$ 184.32 |
| ICX7250-48P-2X10G | 48PT POE+ BDL 2X10G 6X1G SFP+ UPG | \$ 1,953.75 | 1 | \$ 1,953.75 |
| ICX7250-PREM-LIC | ICX 7250 Layer 3 Premium Software License | \$ 371.00 | 1 | \$ 371.00 |
| ICX7450-48P-E | 48PT 1GBE SWCH POE BDL 4X10G SFP UPLINKS | \$ 3,684.47 | 1 | \$ 3,684.47 |
| ICX7450-48F-E | 48P BDL SFP+ UPLINK QSFP+ STACKING | \$ 4,421.74 | 1 | \$ 4,421.74 |
| ICX7450-PREM-LIC | ICX 7450 Layer 3 Premium Software License | \$ 445.00 | 1 | \$ 445.00 |
| 10G-SFPP-TWX-0101 | 1PK 1M DIRECT ATTACHED SFPP ACTIVE COP | \$ 55.29 | 1 | \$ 55.29 |
| Fiber | 1 Meter MM Fiber Patch Cable | \$ 20.00 | 1 | \$ 20.00 |
| LE9-0001-SG05 | E-RATE SZ/VSCG3.X AP LIC UPG 5YR WTY | \$ 56.92 | 1 | \$ 56.92 |
| ICX7000-RMK | FRU RM KIT 2 POST ICX7750 7450 | \$ 31.33 | 1 | \$ 31.33 |
| 901-R610-US00 | ZONEFLEX R610 DUAL BAND 802.11AC WVE2 AP | \$ 339.63 | 1 | \$ 339.63 |
| E1MG-SX-OM | 1000BASE-SX SFP OPTIC MMF | \$ 193.54 | 1 | \$ 193.54 |
| S41-VSCG-5L00 | SLED PREM WATCHDOG SUP VSZ-RTU 5YR | \$ 436.54 | 1 | \$ 436.54 |
| SMT3000RM2UNC | SmartUPS 3KVA LCD RM 2U | \$ 1,320.00 | 1 | \$ 1,320.00 |
| E1MG-SX-OM Compatible | E1MG-SX-OM Compatible | \$ 25.00 | 1 | \$ 25.00 |
| ICX7000-C12-RMK | ICX7150-C12P Rack Mount Kit | \$ 15.50 | 1 | \$ 15.50 |
| ICX7000-C12-WMK | ICX7150-C12 COMPACT SWITCH WALLMOUNT KIT | \$ 15.50 | 1 | \$ 15.50 |

VENDOR INFORMATION

SPIN NUMBER: 143007844
VENDOR NAME: S.H.O.T.S. Computers
ADDRESS: 1901 South Adams Fulton, MS 38843
TELEPHONE / FAX: (662) 862-3037 (662) 862-5468
VENDOR CONTACT NAME: Katie Smith
E-MAIL ADDRESS: katie@shotspc.com





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Toll Free: 800-264-3037

Name: Will Beasley
Location: Covington School District
Date of Today: 1/20/2020

| Item | Alternative | Cost | Qty | Extended |
|------------------------|-----------------------------------|-------------|-----|-------------|
| Core Switch MDF | | | | |
| ICX7250-24P-2X10G | 24PT POE+ BDL 2X10G 6X1G SFP+ UPG | \$ 1,179.62 | 1 | \$ 1,179.62 |
| E1MG-SX-OM Compatible | E1MG-SX-OM Compatible | \$ 25.00 | 1 | \$ 25.00 |

| VENDOR INFORMATION | | | | \$ | 1,204.62 |
|--|--|--|--|----|----------|
| SPIN NUMBER: 143007844 | | | | | |
| VENDOR NAME: S.H.O.T.S. Computers | | | | | |
| ADDRESS: 1901 South Adams Fulton, MS 38843 | | | | | |
| TELEPHONE / FAX: (662) 862-3037 (662) 862-5468 | | | | | |
| VENDOR CONTACT NAME: Katie Smith | | | | | |
| E-MAIL ADDRESS: katie@shotspc.com | | | | | |





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Toll Free: 800-264-3037

Name: Will Beasley
Location: Covington School District
Date of Today: 1/20/2020

SES

| Item | | Cost | Qty | Extended |
|-----------------------|---|-------------|-----|-------------|
| MDF | | | | |
| ICX7250-24P-2X10G | 24PT POE+ BDL 2X10G 6X1G SFP+ UPG | \$ 1,179.62 | 2 | \$ 2,359.24 |
| E40G-QSFP-QSFP-C-0101 | 40GE DIRECT ATTACH QSFP+ TO QSFP+COP CBL | \$ 184.32 | 1 | \$ 184.32 |
| ICX7450-48P-E | 48PT 1GBE SWCH POE BDL 4X10G SFP UPLINKS | \$ 3,684.47 | 1 | \$ 3,684.47 |
| ICX7450-48F-E | 48P BDL SFP+ UPLINK QSFP+ STACKING | \$ 4,421.74 | 1 | \$ 4,421.74 |
| 10G-SFPP-TWX-0101 | 1PK 1M DIRECT ATTACHED SFPP ACTIVE COP | \$ 55.29 | 2 | \$ 110.58 |
| LE9-0001-SG05 | E-Rate AP management license for SZ-100/vSZ 3.X, 1 Ruckus AP access point with 5 years E-Rate Warranty. | \$ 56.92 | 15 | \$ 853.77 |
| 901-R610-US00 | ZONEFLEX R610 DUAL BAND 802.11AC WVE2 AP | \$ 339.63 | 15 | \$ 5,094.48 |
| SMT3000RM2UNC | SmartUPS 3KVA LCD RM 2U | \$ 1,320.00 | 1 | \$ 1,320.00 |
| E1MG-SX-OM Compatible | E1MG-SX-OM Compatible | \$ 25.00 | 12 | \$ 300.00 |

| | | | | |
|---------------------------|--|-------------|---|-------------|
| SES 3rd Grade Bldg | | | | |
| ICX7250-48P-2X10G | 48PT POE+ BDL 2X10G 6X1G SFP+ UPG | \$ 1,953.75 | 3 | \$ 5,861.24 |
| 10G-SFPP-TWX-0101 | 1PK 1M DIRECT ATTACHED SFPP ACTIVE COP | \$ 55.29 | 2 | \$ 110.58 |
| E1MG-SX-OM Compatible | E1MG-SX-OM Compatible | \$ 25.00 | 1 | \$ 25.00 |
| SMT3000RM2UNC | SmartUPS 3KVA LCD RM 2U | \$ 1,320.00 | 1 | \$ 1,320.00 |

| | | | | |
|---------------------------------|--------------------------------------|-------------|---|-------------|
| SES 3rd grade trailerC25 | | | | |
| ICX7150-C12P-2X10GR | 12PT 1G POE+ 124W 2X1G RJ45 2X10G L3 | \$ 552.95 | 1 | \$ 552.95 |
| ICX7000-C12-RMK | ICX7150-C12P Rack Mount Kit | \$ 15.50 | 1 | \$ 15.50 |
| SMT3000RM2UNC | SmartUPS 3KVA LCD RM 2U | \$ 1,320.00 | 1 | \$ 1,320.00 |

| | | | | |
|--------------------------------|--------------------------------------|-------------|---|-------------|
| SES 3rd grade trailerC2 | | | | |
| ICX7150-C12P-2X10GR | 12PT 1G POE+ 124W 2X1G RJ45 2X10G L3 | \$ 552.95 | 1 | \$ 552.95 |
| ICX7000-C12-RMK | ICX7150-C12P Rack Mount Kit | \$ 15.50 | 1 | \$ 15.50 |
| SMT3000RM2UNC | SmartUPS 3KVA LCD RM 2U | \$ 1,320.00 | 1 | \$ 1,320.00 |

| VENDOR INFORMATION | |
|----------------------|-----------------------------------|
| SPIN NUMBER: | 143007844 |
| VENDOR NAME: | S.H.O.T.S. Computers |
| ADDRESS: | 1901 South Adams Fulton, MS 38843 |
| TELEPHONE / FAX: | (662) 862-3037 (662) 862-5468 |
| VENDOR CONTACT NAME: | Katie Smith |
| E-MAIL ADDRESS: | katie@shotspc.com |

\$ 29,422.31





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Name: Will Beasley
Location: Covington School District
Date of Today: 1/20/2020

SHS

| Item | | Cost | Qty | Extended |
|-----------------------|---|-------------|-----|-------------|
| SHS MDF | | | | |
| ICX7250-48P-2X10G | 48PT POE+ BDL 2X10G 6X1G SFP+ UPG | \$ 1,953.75 | 3 | \$ 5,861.24 |
| 10G-SFPP-TWX-0101 | 1PK 1M DIRECT ATTACHED SFPP ACTIVE COP | \$ 55.29 | 3 | \$ 165.87 |
| LE9-0001-SG05 | E-Rate AP management license for SZ-100/vSZ 3.X, 1 Ruckus AP access point with 5 years E-Rate Warranty. | \$ 56.92 | 16 | \$ 910.68 |
| 901-R610-US00 | ZONEFLEX R610 DUAL BAND 802.11AC WVE2 AP | \$ 339.63 | 16 | \$ 5,434.12 |
| SMT3000RM2UNC | SmartUPS 3KVA LCD RM 2U | \$ 1,320.00 | 1 | \$ 1,320.00 |
| E1MG-SX-OM Compatible | E1MG-SX-OM Compatible | \$ 25.00 | 1 | \$ 25.00 |

| | | | | |
|-----------------------|-----------------------------------|-------------|---|-------------|
| SHS H Bldg | | | | |
| ICX7250-48P-2X10G | 48PT POE+ BDL 2X10G 6X1G SFP+ UPG | \$ 1,953.75 | 1 | \$ 1,953.75 |
| E1MG-SX-OM Compatible | E1MG-SX-OM Compatible | \$ 25.00 | 1 | \$ 25.00 |
| SMT3000RM2UNC | SmartUPS 3KVA LCD RM 2U | \$ 1,320.00 | 1 | \$ 1,320.00 |

| | | | | |
|-----------------------|-----------------------------------|-------------|---|-------------|
| SHS G Bldg | | | | |
| ICX7250-48P-2X10G | 48PT POE+ BDL 2X10G 6X1G SFP+ UPG | \$ 1,953.75 | 1 | \$ 1,953.75 |
| E1MG-SX-OM Compatible | E1MG-SX-OM Compatible | \$ 25.00 | 1 | \$ 25.00 |
| SMT3000RM2UNC | SmartUPS 3KVA LCD RM 2U | \$ 1,320.00 | 1 | \$ 1,320.00 |

| | | | | |
|-----------------------|-----------------------------------|-------------|---|-------------|
| Band Hall | | | | |
| ICX7250-24P-2X10G | 24PT POE+ BDL 2X10G 6X1G SFP+ UPG | \$ 1,179.62 | 1 | \$ 1,179.62 |
| E1MG-SX-OM Compatible | E1MG-SX-OM Compatible | \$ 25.00 | 1 | \$ 25.00 |
| SMT3000RM2UNC | SmartUPS 3KVA LCD RM 2U | \$ 1,320.00 | 1 | \$ 1,320.00 |

\$ 22,839.02

VENDOR INFORMATION

SPIN NUMBER: 143007844
VENDOR NAME: S.H.O.T.S. Computers
ADDRESS: 1901 South Adams Fulton, MS 38843
TELEPHONE / FAX: (662) 862-3037 (662) 862-5468
VENDOR CONTACT NAME: Katie Smith
E-MAIL ADDRESS: katie@shotspc.com





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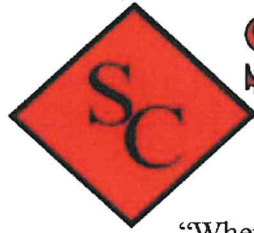
Name: Will Beasley
Location: Covington School District
Date of Today: 1/20/2020

| Item | SMS | Cost | Qty | Extended |
|------------------------------|---|-------------|-----|-------------|
| SMS MDF | | | | |
| ICX7250-48P-2X10G | 48PT POE+ BDL 2X10G 6X1G SFP+ UPG | \$ 1,953.75 | 1 | \$ 1,953.75 |
| LE9-0001-SG05 | E-Rate AP management license for SZ-100/vSZ 3.X, 1 Ruckus AP access point with 5 years E-Rate Warranty. | \$ 56.92 | 24 | \$ 1,366.03 |
| 901-R610-US00 | ZONEFLEX R610 DUAL BAND 802.11AC WVE2 AP | \$ 339.63 | 24 | \$ 8,151.17 |
| SMT3000RM2UNC | SmartUPS 3KVA LCD RM 2U | \$ 1,320.00 | 1 | \$ 1,320.00 |
| E1MG-SX-OM Compatible | E1MG-SX-OM Compatible | \$ 25.00 | 1 | \$ 25.00 |
| SMS ICT | | | | |
| ICX7250-48P-2X10G | 48PT POE+ BDL 2X10G 6X1G SFP+ UPG | \$ 1,953.75 | 1 | \$ 1,953.75 |
| E1MG-SX-OM Compatible | E1MG-SX-OM Compatible | \$ 25.00 | 1 | \$ 25.00 |
| SMT3000RM2UNC | SmartUPS 3KVA LCD RM 2U | \$ 1,320.00 | 1 | \$ 1,320.00 |
| SMS Multipurpose Bldg | | | | |
| ICX7250-48P-2X10G | 48PT POE+ BDL 2X10G 6X1G SFP+ UPG | \$ 1,953.75 | 2 | \$ 3,907.49 |
| 10G-SFPP-TWX-0101 | 1PK 1M DIRECT ATTACHED SFPP ACTIVE COP | \$ 55.29 | 2 | \$ 110.58 |
| E1MG-SX-OM Compatible | E1MG-SX-OM Compatible | \$ 25.00 | 1 | \$ 25.00 |
| SMT3000RM2UNC | SmartUPS 3KVA LCD RM 2U | \$ 1,320.00 | 1 | \$ 1,320.00 |
| SMS Bldg F | | | | |
| ICX7250-48P-2X10G | 48PT POE+ BDL 2X10G 6X1G SFP+ UPG | \$ 1,953.75 | 2 | \$ 3,907.49 |
| 10G-SFPP-TWX-0101 | 1PK 1M DIRECT ATTACHED SFPP ACTIVE COP | \$ 55.29 | 2 | \$ 110.58 |
| E1MG-SX-OM Compatible | E1MG-SX-OM Compatible | \$ 25.00 | 2 | \$ 50.00 |
| SMT3000RM2UNC | SmartUPS 3KVA LCD RM 2U | \$ 1,320.00 | 1 | \$ 1,320.00 |
| Trailer HI-H4 | | | | |
| ICX7150-C12P-2X10GR | 12PT 1G POE+ 124W 2X1G RJ45 2X10G L3 | \$ 552.95 | 4 | \$ 2,211.78 |
| ICX7000-C12-WMK | ICX7150-C12 COMPACT SWITCH WALLMOUNT KIT | \$ 15.50 | 4 | \$ 62.00 |
| E1MG-SX-OM Compatible | E1MG-SX-OM Compatible | \$ 25.00 | 1 | \$ 25.00 |

| VENDOR INFORMATION | |
|----------------------|-----------------------------------|
| SPIN NUMBER: | 143007844 |
| VENDOR NAME: | S.H.O.T.S. Computers |
| ADDRESS: | 1901 South Adams Fulton, MS 38843 |
| TELEPHONE / FAX: | (662) 862-3037 (662) 862-5468 |
| VENDOR CONTACT NAME: | Katie Smith |
| E-MAIL ADDRESS: | katie@shotspc.com |

\$ 29,164.61





S.H.O.T.S. Computers

“Where you can always call the S.H.O.T.S.”

P.O. Box 668
1901 South Adams St.
Fulton, MS 38843

Office: 662-862-3037
Fax: 662-862-5468
Toll Free: 800-264-3037

Name: Will Beasley
Location: Covington School District
Date of Today: 1/20/2020

CES

| Item | | Cost | Qty | Extended |
|-----------------------|--|-------------|-----|-------------|
| | MDF | | | |
| ICX7250-48P-2X10G | 48PT POE+ BDL 2X10G 6X1G SFP+ UPG | \$ 1,953.75 | 2 | \$ 3,907.49 |
| 10G-SFPP-TWX-0101 | 1PK 1M DIRECT ATTACHED SFPP ACTIVE COP | \$ 55.29 | 2 | \$ 110.58 |
| ICX7450-48P-E | 48PT 1GBE SWCH POE BDL 4X10G SFP UPLINKS | \$ 3,684.47 | 1 | \$ 3,684.47 |
| E1MG-SX-OM Compatible | E1MG-SX-OM Compatible | \$ 25.00 | 2 | \$ 50.00 |

\$ 7,752.55

| VENDOR INFORMATION |
|--|
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Toll Free: 800-264-3037

Name: Will Beasley
Location: Covington School District
Date of Today: 1/20/2020

MOAC

| Item | MOAC | Cost | Qty | Extended |
|-----------------------|--|-------------|-----|-------------|
| | MDF | | | |
| ICX7250-48P-2X10G | 48PT POE+ BDL 2X10G 6X1G SFP+ UPG | \$ 1,953.75 | 3 | \$ 5,861.24 |
| ICX7450-48P-E | 48PT 1GBE SWCH POE BDL 4X10G SFP UPLINKS | \$ 3,684.47 | 1 | \$ 3,684.47 |
| 10G-SFPP-TWX-0101 | 1PK 1M DIRECT ATTACHED SFPP ACTIVE COP | \$ 55.29 | 3 | \$ 165.87 |
| E1MG-SX-OM Compatible | E1MG-SX-OM Compatible | \$ 25.00 | 3 | \$ 75.00 |

\$ 9,786.58

| VENDOR INFORMATION |
|--|
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Fax: 662-862-5468
Toll Free: 800-264-3037

Name: Will Beasley
Location: Covington School District
Date of Today: 1/20/2020

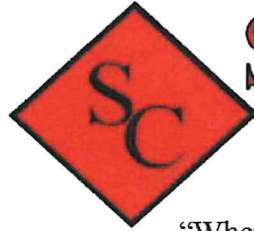
Hopewell

| Item | | Cost | Qty | Extended |
|-------------------|--|-------------|-----|-------------|
| | MDF | | | |
| ICX7250-48P-2X10G | 48PT POE+ BDL 2X10G 6X1G SFP+ UPG | \$ 1,953.75 | 1 | \$ 1,953.75 |
| ICX7450-48P-E | 48PT 1GBE SWCH POE BDL 4X10G SFP UPLINKS | \$ 3,684.47 | 1 | \$ 3,684.47 |
| 10G-SFPP-TWX-0101 | 1PK 1M DIRECT ATTACHED SFPP ACTIVE COP | \$ 55.29 | 1 | \$ 55.29 |

\$ 5,693.51

| VENDOR INFORMATION |
|--|
| SPIN NUMBER: 143007844 |
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Toll Free: 800-264-3037

Name: Will Beasley
Location: Covington School District
Date of Today: 1/20/2020

Carver

| Item | | Cost | Qty | Extended |
|-------------------|--|-------------|-----|-------------|
| | MDF | | | |
| ICX7250-48P-2X10G | 48PT POE+ BDL 2X10G 6X1G SFP+ UPG | \$ 1,953.75 | 3 | \$ 5,861.24 |
| ICX7450-48P-E | 48PT 1GBE SWCH POE BDL 4X10G SFP UPLINKS | \$ 3,684.47 | 1 | \$ 3,684.47 |
| 10G-SFPP-TWX-0101 | 1PK 1M DIRECT ATTACHED SFPP ACTIVE COP | \$ 55.29 | 3 | \$ 165.87 |

\$ 9,711.58

| VENDOR INFORMATION |
|--|
| SPIN NUMBER: 143007844 |
| VENDOR NAME: S.H.O.T.S. Computers |
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Toll Free: 800-264-3037

Name: Will Beasley
Location: Covington School District
Date of Today: 1/20/2020

Non Erate Eligible

| Item | | Cost | Qty | Extended |
|---------------|------------------------------------|----------|-----|-----------|
| S41-VSCG-5L00 | SLED PREM WATCHDOG SUP VSZ-RTU 5YR | \$436.54 | 1 | \$ 436.54 |

\$ 436.54

| VENDOR INFORMATION |
|--|
| SPIN NUMBER: 143007844 |
| VENDOR NAME: S.H.O.T.S. Computers |
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| VENDOR CONTACT NAME: Katie Smith |
| E-MAIL ADDRESS: katie@shotspc.com |



Covington County School District (E-Rate 2020 RFP # 2020-1)

Bid Tabulation Form

Vendor: Shots

Date: 1/24/20

CRITERIA FOR SELECTION

The District will utilize the following criteria (*as the basis for the proposal evaluations & selection*).

| <u>Factor</u> | <u>Weight</u> | <u>Score</u> |
|---|---------------|--------------|
| Price of the ELIGIBLE Equipment, Services & Warranties | 25% | 25 |
| Prior Experience with the District | 15% | 15 |
| Personnel Qualifications, Professionalism & Scope of Work | 10% | 10 |
| Management Integration w/ Current Network | 15% | 15 |
| Company Provides all Services (No sub-contractors) | 20% | 20 |
| Preference to Mississippi Based Companies | 15% | 15 |
| Total | 100% | 100% |

The District reserves the right to select outright a single Proposer, and to waive the finalists' state of the evaluation process in the event a Proposer has total points scored significantly higher than all the other Proposers responding to this RFP.

The District in its sole discretion may accept or reject any or all responses to this RFP and may waive all formalities, technicalities and irregularities. All bidders are placed on notice that award of the RFP will be based upon the products and services best suited to the District. The sole judgment of the District on such matters shall be final.

The District has identified the factors itemized above under scoring criteria as critical to a company's ability to effectively assist the District's integration of technology. To be considered for evaluation, bidders must provide relevant responses to all sections of this RFP. (*100 evaluation points are possible*). A separate response is requested for each criteria section. Appropriate labeling required. (*See details of each factor below and on the following pages*).

Covington County School District

(E-Rate 2020 RFP # 2020-1)

A. Pricing (All Eligible Equipment, Cabling, Installation and Warranty)

- Proposer must abide by the district's bid policy.
- Proposer must abide by the state of Mississippi bid laws.
- Proposer must provide specific price quotes for eligible services. The District reserves the right to select a combination of pricing, services and/or Proposer(s) that appears best suited to meet the needs of the District. Proposer must allocate to the extent that a clear delineation can be made between eligible and ineligible components. Proposer(s) must provide school campus bid totals, as well as total cost for the entire project.

B. Prior Experience with the School District

The District has also determined that a company's background, experience, and financial stability are essential for the success of a long-term relationship with its selected Proposer(s). Proposers responding to this RFP should include information about their company's experience, financial stability, and quality of services and products and satisfaction of their clients. A minimum of three (3) references (school districts preferred) should be included in bid document.

C. Personnel Qualifications, Professionalism & Scope of Work

The District is seeking (an) E-rate Proposer(s) that has the depth, breadth, and quality of resources necessary to complete all phases of a broad technology and service project. In addition, the timely availability of these resources and related support elements will be critical to project success. Describe the various resources from your company that will be made available to assist the District in the execution of its mission in performance of each scope of work (SOW). Provide resumes and related experience summaries to demonstrate the competencies and experience of typical personnel who would be assigned to the District program. Provide a list of industry standard certified employees and their certifications. Proposers must provide (SOW) and contract information for each school campus project being proposed

D. Management Integration

The District requires a network that will continue to provide the District with a modern, efficient and reliable network to support bandwidth and data and provide all needed capabilities within the district school buildings. Reliability and high performance are key requirements of this networking plan, as the District network continues to support the technology needs of the future. Vendor's proposal provides interoperability with current District environment. Seamless integration with the current network. Wireless management software must be able to successfully manage all access points from one "on-premise" management controller/solution.

E. Company provides all services (no sub-contractors)

The District is interested in providers that provide all components, installations and configurations for this RFP without sub-contractors.

F. Mississippi Based Companies (K-12 Experience)

The District is interested in providers that understand the technology, administrative, and instructional challenges facing today's educators, children and administrators. The education environment is vastly changing with challenges that make technology decisions more important as they reach the District constituencies. The respondent must show that their solutions are

Covington County School District (E-Rate 2020 RFP # 2020-1)

sustainable within the framework of the District's resources to implement and maintain ongoing operations and that future support is local and Mississippi based.

#1
Lowest Price
Met all specifications

Covington County School District (E-Rate 2020 RFP # 2020-1)

Bid Tabulation Form

Vendor: Howard Technology Solutions

Date: 1/24/20

CRITERIA FOR SELECTION

The District will utilize the following criteria (*as the basis for the proposal evaluations & selection*).

| Factor | Weight | Score |
|---|--------|-------|
| Price of the ELIGIBLE Equipment, Services & Warranties | 25% | 0 |
| Prior Experience with the District | 15% | 15 |
| Personnel Qualifications, Professionalism & Scope of Work | 10% | 10 |
| Management Integration w/ Current Network | 15% | 15 |
| Company Provides all Services (No sub-contractors) | 20% | 20 |
| Preference to Mississippi Based Companies | 15% | 15 |
| Total | 100% | 75% |

The District reserves the right to select outright a single Proposer, and to waive the finalists' state of the evaluation process in the event a Proposer has total points scored significantly higher than all the other Proposers responding to this RFP.

The District in its sole discretion may accept or reject any or all responses to this RFP and may waive all formalities, technicalities and irregularities. All bidders are placed on notice that award of the RFP will be based upon the products and services best suited to the District. The sole judgment of the District on such matters shall be final.

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Covington County School District

(E-Rate 2020 RFP # 2020-1)

A. Pricing (All Eligible Equipment, Cabling, Installation and Warranty)

- Proposer must abide by the district's bid policy.
- Proposer must abide by the state of Mississippi bid laws.
- Proposer must provide specific price quotes for eligible services. The District reserves the right to select a combination of pricing, services and/or Proposer(s) that appears best suited to meet the needs of the District. Proposer must allocate to the extent that a clear delineation can be made between eligible and ineligible components. Proposer(s) must provide school campus bid totals, as well as total cost for the entire project.

B. Prior Experience with the School District

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D. Management Integration

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E. Company provides all services (no sub-contractors)

The District is interested in providers that provide all components, installations and configurations for this RFP without sub-contractors.

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**Covington County School District
(E-Rate 2020 RFP # 2020-1)**

sustainable within the framework of the District's resources to implement and maintain ongoing operations and that future support is local and Mississippi based.

#2

Did not meet item specifications

Bid an incorrect switch on SES MDF

2x ICLX7450-48P-E

Correct was

1x ICLX7450-48P-E

1x ICLX7450-48F-E

Covington County School District (E-Rate 2020 RFP # 2020-1)

Bid Tabulation Form

Vendor: Synergetics

Date: 1/24/20

CRITERIA FOR SELECTION

The District will utilize the following criteria (*as the basis for the proposal evaluations & selection*).

| Factor | Weight | Score |
|---|--------|-------|
| Price of the ELIGIBLE Equipment, Services & Warranties | 25% | 20 |
| Prior Experience with the District | 15% | 15 |
| Personnel Qualifications, Professionalism & Scope of Work | 10% | 10 |
| Management Integration w/ Current Network | 15% | 15 |
| Company Provides all Services (No sub-contractors) | 20% | 20 |
| Preference to Mississippi Based Companies | 15% | 15 |
| Total | 100% | 75% |

The District reserves the right to select outright a single Proposer, and to waive the finalists' state of the evaluation process in the event a Proposer has total points scored significantly higher than all the other Proposers responding to this RFP.

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Covington County School District

(E-Rate 2020 RFP # 2020-1)

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The District is interested in providers that provide all components, installations and configurations for this RFP without sub-contractors.

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The District is interested in providers that understand the technology, administrative, and instructional challenges facing today's educators, children and administrators. The education environment is vastly changing with challenges that make technology decisions more important as they reach the District constituencies. The respondent must show that their solutions are

Covington County School District
(E-Rate 2020 RFP # 2020-1)

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#3
Price was not the lowest